### Italian books abroad (and foreign books in Italy)





## Summary

- 3 Yellow pages for exporting, selling rights and importing
- 5 Italy: Importers/ Exporters
- 10 Italy: Literary agencies
  17 Italy: Image archives
  20 New Italian Books
- 21 Publishers of Italian books abroad
- 23 Foreign distributors
  30 Italian bookshops abroad
  32 Most important
  - Italian book fairs

Giornale della Libreria Associazione Italiana Editori - AIE

Updates and layout by Alessandra Rotondo e Denise Nobili, September 2020

Cover design: zampediverse (www.zampediverse.it) © Associazione Italiana Editori, 2020 © Ediser srl, 2020

Corso di Porta Romana 108, 20122 Milano Tel. 02.89280800 info@aie.it redazione@giornaledellalibreria.it



# Yellow pages for exporting, selling rights and importing

In recognition of the growing importance of internationalisation, and to encourage knowledge and exchange of publishing and literary products abroad, this year we have again updated and expanded the previous edition of Italian Books Abroad (as we have done since 2008).

Due to the Covid-19 pandemic, the internationalization of the publishing sector has become much more difficult in these days and it's still hard to say how the situation will evolve in the future. Several book fairs had to cancel or reschedule their 2020 edition; some of them have already announced new dates, while others will do so in the future. At the same time, new solutions to overcome mobility restrictions are being tested, such as transferring online initiatives for the general and professional audience or opening digital spaces to facilitate the import/export of publishing rights. For these reasons, we believe that updating the Italian Books Abroad is even more important this year.

Although basic, this tool is a useful support for promoting publishing relations between Italy and the rest of the world, since it contains addresses and reference details for both Italian and foreign operators concerned with the import/export of books and publishing rights.

Finding out the identity of professionals in the sector is a good starting point for an understanding of the market and its potential, and also for knowledge of who to turn to in order to obtain Italian language books to distribute in one's own country.

The need for a tool like this is even greater now that Italian titles see a strong increase in popularity, reaching a public that's getting continuously wider and receiving critical attention from various media. The criteria used for the selection of names are the same as in previous years.

For Italy the list does not include publishers who sell their own books directly abroad.

For foreign countries, alongside importers and distributors, we have also considered bookshops and bookshop chains which claim to have a wide assortment of Italian books and some of the Italian bookshops abroad which are better known and have a good reputation.

We have corrected the errors and gaps pointed out to us from the previous edition. However, as with any list, there will certainly continue to be gaps and inaccuracies. We take this opportunity to apologise to any companies which have «escaped» our attention and we invite readers to send us corrections and additions for the next update.





Sofia International Book Fair

### Italy: Importers/Exporters

#### AIE - Agenzia Italiana di Esportazione

Via Manzoni, 12 - 20089 Rozzano (MI), Italy Phone: +39 02 5753911

Fax: +39 02 57512606

info@aie-mag.com

www.aie-mag.com

Born in 1972 within Gruppo Messaggerie Italiane, AIE has been operating in the distribution of magazines abroad for over 45 years specializing in titles dealing with fashion, architecture, design and interior decoration, all well representative of the Made in Italy. Independent since 2012, AIE can count on the support of 110 partners spread in over 50 countries thus becoming a reference point for the niche market titles, not only from Italy.

#### Category: export.

**Publishing segment:** fashion, architecture, design, interior decoration magazines.

#### **Books Import Srl**

Via Achille Maiocchi, 11 - 20129 Milano, Italy Phone: 139.02.29400478

Phone: +39 02 29400478

lodovicogavazzi@booksimport.com www.booksimport.it

A wholesaler specialised, since 1988, in import and distribution of illustrated books. Its catalogue includes over 10,000 titles published by over 100 publishing houses. **Category:** import/export. **Publishing segment:** illustrated books.

#### Casalini libri

Via Benedetto da Maiano, 3 - 50014 Fiesole (FI), Italy Phone: +39 055 50181 Fax: +39 055 5018201 info@casalini.it www.casalini.it www.torrossa.com Casalini Libri is a leading supplier of books,

data to libraries and agencies throughout the world. Since 1958 we have been providing academic institutions and national, university and public libraries throughout the world with rapid, precise supply and quality, customized services. Specializing in the supply of European publications, we offer a complete range of Collection Development and Technical Services including an online interface for selection and ordering, new title alerts, book approval plans, RDA cataloguing and shelf-ready processing. Our digital library Torrossa features e-book and e-journal content from over 300 academic publishers, mainly from Italy, France, Spain and Portugal.

Category: import/export.

**Publishing segment:** academic, humanities and social sciences, fiction, electronic publishing.

#### Cafoscarina

Dorsoduro, 3259 - 30123 Venezia, Italy Phone: +39 041 2404802 Fax: +39 041 5228186

ordini@cafoscarina.it

www.cafoscarina.it

facebook.com/Cafoscarina

The Libreria Editrice Cafoscarina carries out its activities in three sales points which differ in the type of selections available: Cafoscarina 1 specialises in the sale of law and economics books; Cafoscarina 2 focuses on the humanities and Cafoscarina 3 on a selection of both western and eastern foreign language books. By so doing, it has consolidated an import service of books from Europe, the United States, Japan and China which also serves its commissioning operations which often requires searching for highly specialised texts. The publishing activity is primarily aimed at the languages and economics university sector and includes a catalogue of some three hundred titles, some of which have been adopted by various Italian universities.

Category: import/export. Publishing segment: university.

#### Celdes

Corso Trieste, 44 - 00198 Roma, Italy Phone: +39 06 164169500 Fax: +39 06 164169599 info@celdes.it www.celdes.it

Active on the market for almost 30 years, Celdes (Publishing Bookstore Centre Distribution Foreign Editions) has collaborative relationships with the main publishing houses worldwide which enable it to import, distribute and supply any publishing product to the key Italian university libraries as well as public and private entities. It operates through different mediums, including: hard copies, CD-rom and on line. It also offers a Web-based service which provides easy access to a virtual library.

Category: import/export. Publishing segment: all.

#### Centro Libri Srl

Via Galvani, 6 c/d - 25010 San Zeno Naviglio (BS) Phone: +39 030 3539292 info@centrolibri.it www.centrolibri.it www.goodbook.it www.leggere.it biblioteche.leggere.it Since 1977, Centro Libri Srl is one of the

Since 1977, Centro Libri Sri is one of the leading book wholesaler in Italy, serving more than 6.500 Italian small and medium size bookshops with Italian trade books, school and textbooks, DVDs and non-book material.

Centro Libri has a state-of-the-art warehouse with more than 100,000 Italian titles in stock, constantly growing, and a range of on line services targeted to different market segments (B2B, B2C and libraries).

With the recent acquisition of the library supplier Leggere Srl and the Libon.it platform, has become a leader in the market of public and academic libraries.

Current developments for Centro Libri included the supply of foreign languages titles both as wholesaler and library supplier to its customers.

Centro Libri is the founder of the co-operative bookselling website Goodbook.it, an e-commerce platform that is build around a network of independent brick & mortar bookshops, along the Indiebound US model.

**Category:** import/export, library supplier. **Publishing segment:** all.

#### Ellediemme

Via Baccina, 30 - 00184 Roma, Italy Phone: +39 06 6797475 Fax: +39 06 6789567 info@ellediemme.it www.ellediemme.it

Founded in 1950 in Bari and transferred to Rome in 1977, Ellediemme is today one of the leading Italian companies in the supply to libraries of imported bibliographic material from around the world. General agent for Kraus-Thomson from 1970 to 1982, it has been the exclusive agent in Italy for K. G. Saur since 1983 and B. G. Teubner Alterutumwissenschaft editions, which were recently acquired by Saur. In november 2000, Saur was bought by the Gale Group and in 2008, by Walter de Gruyter Berlin whose Ellediemme was responsible for the distribution in Italy until 2012.

Category: import/export. Publishing segment: all.

#### Guerra Edizioni

Via Aldo Manna, 25 - 06132 Perugia, Italy Phone: +39 075 5289090 Fax: +39 075 5288244 info@guerraedizioni.com www.guerraedizioni.com Publisher and distributor of books and didactical material for teaching Italian as foreign language. **Category:** export. **Publishing segment:** linguistic, Italian.

#### Libreria Ledi International Bookseller

Via Alamanni, 11 - 20141 Milano, Italy Phone: +39 02 45071824 Fax: +39 02 42108107 ledi@internationalbookseller.com www.internationalbookseller.com Libreria Ledi is one of the leading Italian library suppliers, subscription agency, Internet retailer, wholesaler. We're a family owned and run company founded in 1935. The skills and experience built up over 80 years along with new IT technologies enable Ledi to offer customised, quality services that have great value for the whole scientific and academic communities, libraries and bookshops. We're promoting and distributing a variety of e-products, including digital lending solutions. We do work closely with Italian and foreign publishers offering representation, IT, sales and marketing services. **Category:** import/export. **Publishing segment:** non-fiction, electronic publishing, periodicals, trade.

#### Libreria già Nardecchia

Via Pasquale Revoltella, 105/107 - 00152 Roma, Italy Phone: +39 06 5373901 info@nardecchia.it info@liberdomus.it www.nardecchia.it www.liberdomus.it www.nardecchiadigital.it

The oldest Commission Agent Company in Italy founded in 1895 by Attilio Nardecchia. Suppliers and Distributors for any Italian Book, Series, Journal and digital content to Academic Institutions, University and Public Libraries worldwide. German clients are supplied since 2014 directly through our Berlin branch. We offer free of charge consolidation service for Periodicals and a variety of Collection Development and Technical Services including an online interface for monographic selections and ordering, EDI and barcoded invoicing, out of print and grey literature searches and deliveries. Our full text platform NardecchiaDigital started in 2019 features e-journal content of almost more than 25 Italian Journals. Nardecchia is a certified OCLC Partner for Marc21 records and uploads into Worldcat book records on a monthly basis.

**Category:** import/export, distributor, library supplier.

**Publishing segment:** art, architecture, archaeology, history, academic and humanities, electronic publishing.

#### Libro Co. Italia s.r.l.

Via Etruria, 4 - 50026 San Casciano Val di Pesa (FI), Italy Phone: +39 055 8229414 Fax: +39 055 8228462 Export Manager: Donatella Nazzi donatella@libroco.it www.libroco.it Leading supplier of Italian books worldwide,

specializing in the supply of art and architecture publications. Its bibliographic database includes over 2,500,000 titles (including rare books, books edited by Italian Banks, remainders) in production, no longer produced or out of stock of over 19,500 Italian and European publishing houses.

Our services are specially addressed to wholesalers and bookshops, offering special conditions of sale and customized mailing services according to the customer's specific needs.

We aim to provide an excellent standard of service, with an informative site that is quick and easy to use.

Category: distributor, wholesaler. Publishing segment: all.

#### Messinter S.p.A.

Via Campania, 12 - 20098 San Giuliano Milanese (MI), Italy Phone: +39 02 57512612 Fax: +39 02 98 28 14 10 messinter.bookdept@messinter.it www.messinter.it

The company is active in importing and distributing newspapers, magazines and books, supplying 6,500 newsstands with the main international newspapers and magazines and 3,800 bookshops with the best known bestsellers in the main foreign languages. Distributes over 1,900 magazines from 20 countries, 35 newspapers, approximately 32,000 titles of books by publishing houses from 6 countries, is a member of the IPS Group.

Category: import.

**Publishing segment:** daily and periodical press, books.

#### **SIAP International**

Via Chiossetto, 18 - 20122 Milano, Italy Phone +39 02 76023830 Fax +39 02 76023493 libri@siapinternational.it www.siapinternational.it Book's exporter of all Italian publishing houses (scholastic, dictionary, fiction, nov-

els, children's books, thrillers and trade) as well as subscriptions to all Italian and foreign magazines.

Category: import/export.

**Publishing segment:** books, didactics, magazines.

#### **SODIP** Spa

SIES Books and Magazines Via Bettola, 18 - 20092 Cinisello Balsamo (MI), Italy Phone: +39 02 66030400 Fax: +39 02 66030269 export@sodip.it www.sodip.it

Founded in 1961, we are a leading international wholesaler of books and magazines. We promote and distribute Italian periodicals abroad (newspapers, weeklies, monthlies) and import foreign periodicals in Italy. We supply every type of books to bookshops, educational institutions, libraries, schools and universities around the world. We have representatives in most European, American and Asian countries. Our experienced staff provides a tailor-made service to clients. We offer support to big and small publishers in the promotion and distribution of their books abroad.

Category: import/export.

**Publishing segment:** all books, magazines, newspapers, DVDs.

Frankfurter Buchmesse

### **Italy: Literary agencies**

#### AC<sup>2</sup> Literary Agency

Via de Mandelo, 14 - 35142 Padova, Italy Fax: +39 049 8809768 info@ac2.eu www.ac2.eu

Authors and publishing houses represented: Authors and publishing houses represented: Italian authors and publishers (Mondadori Education, Artebambini, UovoNero, Coccole Books, and more). Subagency in Italy for many agencies and publishers from USA, Canada, UK, Australia, New Zealand, India, Spain, Portugal, South Korea, Poland, Egypt, Slovakia.

**Genre:** literary fiction, upmarket fiction, children's books, non fiction, educational and academic, young adult, thriller, illustrated non fiction, mind and body, health and wellness, picture books.

#### ADALI - Associazione Degli Agenti Letterari Italiani

Via G. Abamonti 1 - 20129 Milano, Italy assadali@pec.adali.org info@adali.org ufficiostampa@adali.org www.adali.org

#### Agenzia Letteraria Ticonzero snc

Via Bugada, 10 - 26100 Cremona, Italy Phone: +39 347 0759645 info@ti-conzero.it r.gavazzi@ti-conzero.it www.ti-conzero.it

Authors and publishing houses represented: Italian, Canadian, English, African. Genre: fiction (adults and children) and non-fiction (history, philosophy, economics, science, art and architecture).

#### Agenzia servizi editoriali

Via Livorno, 515/c - 20099 Sesto San Giovanni (MI), Italy Phone: +39 02 2408204 info@serv-ed.it

www.serv-ed.it

Authors and publishing houses represented: Italian publishers (Athenaeum, Ibis, Xenia). Foreign publishers: Laika Verlag, Ch. Links Verlag, Edition Nautilus, Oratia Media.

#### Agnese Incisa Agenzia Letteraria

Piazza Vittorio Veneto, 19 - 10124 Torino, Italy Phone: +39 011 885642 Fax: +39 011 885642 agnese@agneseincisa.it **Authors and publishing houses represented:** 

Italian authors in Italy and abroad and foreign publishers and agencies in Italy. **Genre:** fiction and non-fiction.

#### Ampi Margini Literary Agency

Address 1: Corso Sonnino, 129 - 70121 Bari, Italy Address 2: 183 Brooke Road, E5 8AB London, UK info@ampimargini.it info@ampimargini.com www.ampimargini.com **Authors and publishing houses represented:** from Italy, Eastern Europe and Latin America. **Genre:** literary fiction and some narrative non-fiction from non-Anglo-Saxon territories.

#### Anna Spadolini Agency

Viale Monza, 68 - 20127 Milano, Italy Phone: +39 3407868702 annaspadolini@gmail.com www.annaspadolini.com

Authors and publishing houses represented: Italian and selected foreign publishing houses world-wide. Co-agent in Italy for foreign publishers and agencies, with a special focus on French language clients.

**Genre:** literary and upmarket fiction, non fiction, essay, children's picture books.

#### Atlantyca Entertainment

Via Leopardi, 8 - 20123 Milano, Italy Phone: +39 02 4300101 Fax: +39 02 43001020 info@atlantyca.it www.atlantyca.com **Genre:** children, teens and young adults books, art, design, architecture, hobby.

#### Benedetta Centovalli - Literary Agency

Piazza Aspromonte, 3 - 20131 Milano, Italy Phone: +39 335 8484331 benedetta.centovalli@gmail.com www.benedettacentovalli.com

Authors and publishing houses represented: based in Milan and founded in November 2016 by Benedetta Centovalli, after long experience in publishing (as editor-in-chief for Rizzoli, Nutrimenti, Cairo and Giunti), it represents Italian authors of both fiction and nonfiction. The agency works to promote the careers and reputation both of authors already known and of new talents, in the Italian market and internationally.

**Genre:** fiction and Non Fiction. Mostly Fiction with a special regard to new talents and new waves.

#### Bennici & Sirianni Agenzia Letteraria

Via Pinerolo 22 - 00182 Roma Phone: +39 0656548049 www.agenzia-letteraria.it info@agenzia-letteraria.it

Authors and publishing houses represented: Italian and foreign authors. Bennici & Sirianni manages translation rights for Absolutely Free Editore, Risfoglia Editore, Codice Edizioni, Camelozampa, Creabooks (Italy) and other publishers from UK, Spain, Egypt, Canada, Australia.

**Genre:** literary, commercial and upmarket adult/children fiction and non-fiction (sport, science, philosophy, psychology and travel literature).

#### Berla & Griffini Rights Agency

Via Stampa, 4 - 20123 Milano, Italy Phone: +39 02 80504179 Fax: +39 02 89010646 info@bgagency.it www.bgagency.it

#### Authors and publishing houses represented:

the majority of German language publishers and agencies as well as a large number of English and American publishing groups and agencies. A number of Italian authors worldwide.

**Genre:** general fiction, women's fiction, crime and noir, literary fiction, general non-fiction, academic non-fiction, history, self-help, business books, YA, children books.

#### bookat literary agency di Alessandra Mele

Office address: C/O Mare Culturale Urbano, Via Giuseppe Gabetti, 15 - 20147 Milano, Italy (office address)

Billing address: Via A. da Giussano, 23 - 20145 Milano, Italy

info@bookat.it

http://bookat.it/

Authors and publishing houses represented: Federica Accio, Carlo Bonini, Imen Boulahrajane, Giampiero Calapà, Emanuela Da Ros, Valeria Fioretta, Maurizio Fiorino, Anaïs Ginori, Matteo Lunardini, Tieta Madia, Annamaria Piccione, Penguin Random House, University of Queensland Press and others.

**Genre:** Fiction of all genres, traditional non-fiction and investigative journalism non-fiction as well as children's literature.

#### Book on a Tree Limited

9 Greyfriars Road, RG1 1NU Reading, UK Phone: +44 0118 3704690 rosam@bookonatree.com www.bookonatree.com

Authors and publishing houses represented:

Pierdomenico Baccalario, Davide Morosinotto, Guido Sgardoli, Manlio Castagna, Tommaso Percivale, Christian Hill, Christian Antonini, Davide Calì, Lucia Vaccarino, Elisa Puricelli Guerra, Daniele Nicastro, Alessandro Gatti, Giuseppe Festa, Carlotta Cubeddu, Eduardo Jauregui, Andrea Pau, Miriam Dubini, Sarah Rossi, Lorenzo Rulfo; Gloria Danili, Jasmine Mottola, Mariapaola Pesce, Marco Viale, Mariateresa Conte, Davide Panizza, Peppo Bianchessi, Andrea Tullio Canobbio, Jacopo Olivieri, Igor De Amicis e Paola Luciani **Genre:** children books, picture books, YA.

#### Clementina Liuzzi Literary Agency

Lungotevere Ripa, 6 - 00153 Roma, İtaly Phone: +39 06 69331440 info@litag.it

Authors and publishing houses represented: authors and Italian agencies and publishers world-wide; international agencies and publishers mainly in Italy.

**Genre:** fiction, poetry, non fiction, young adult, children's picture books.

#### Elena Kostioukovitch International Literary Agency

Address 1: via Sismondi 5, 20133, Milan, Italy Phone 1: +39 346 5064334 elkost@elkost.com Address 2: c/Londres, 78, 6-1 - 08036 Barcelona, Spain Phone: +34 63 9413320 Phone 2: +34 93 3221232 rights@elkost.com www.elkost.com www.facebook.com/elkost.literary.agency **Authors and publishing houses represented:** 

leading contemporary Russian, Italian, and Spanish authors.

**Genre:** upmarket fiction and non-fiction, general fiction and non-fiction, documentaries (archives) and illustrated books.

#### Eulama Lit. Ag.

Via G. De Ruggiero, 29/2 flat no. 6 - 00142 Roma, Italy eulamainternational@eulama.com www.eulama.com

Authors and publishing houses represented: Italian, English UK, English USA, French, German, Swiss, Spanish, Portuguese speaking. Genre: commercial and literary fiction. Italian and foreign non-fiction, YA and children books.

#### Factotum Agency

Via G. Frua, 11 - 20146 Milano gianluigi.zecchin@gmail.com fra.bellacicco@gmail.com www.factotumagency.com

Authors and publishing houses represented: Italian, UK, Scandinavian, East-European, Russian, Turkish, Iranian, Australian, Canadian and South American.

**Genres:** adult fiction and non-fiction; Children, Teens and Young Adult books. We also deal with theatre, cinema, music, graphic arts and television.

#### Find out team srl

Corso F. Cavallotti 29 - 28100 Novara Phone: +39 3356854375 rights@findout-team.com www.findout-team.com

Authors and publishing houses represented: over 50 Italian and foreign authors, illustrators and publishing houses exclusively targeting children and teenagers, 0-15 for board books, picture books and fiction Genres: board books, picture books, fiction 6-10 and fiction 10-15

#### Gabriella Ambrosioni Srl

Via Lodovico Ariosto 23 - 20145 Milano, Italy Phone: +39 02 45391896 gabriella@gabriellaambrosioni.com https://gabriellaambrosioniliterary.com **Authors, literary agencies and publishers represented:** Gabriella Ambrosioni S.r.l. represents literary agencies and publishers mainly from USA, UK, South Korea, India, Turkey, Poland, Malta. We represent also Italian authors in Italy and worldwide for publication and film rights. Founding member of ADALI-Associazione degli Agenti Letterari Italiani-Association of Italian Literary Agents.

**Genre:** literary and upmarket fiction (adults, YA and children) and selected narrative non fiction.

#### Grandi & Associati

Via degli Olivetani, 12 - 20123 Milano, Italy Phone: +39 02 4818962 Luisa.Rovetta@grandieassociati.it www.grandieassociati.it **Authors and publishing houses represented:**  150 Italian authors in Italy and abroad (for rights sales) and translation rights for Adriano Salani Editore. Subagency in Italy for Groupe l'Archipel – l'Archipel, Presses du Châtelet, Éditions Ecriture; Jenny Darling Literary Agent; Ki Agency – Kitty Ferguson and Robin Norwood; Oh! Books; Petula Chaplin Rights Agency; Rogers, Coleridge & White Literary Agency – Joanne Harris and Malcolm Mackay; Rupert Crew; Scribe Publications; Sophie Savary Literary Agency; The Bukowski Agency; The Luithlen Agency; The Lutyens & Rubinstein Literary Agency; Zeitgeist Media Group Agency.

**Genre:** fiction, general fiction, literature fiction, YA crossover, literature for teenagers, psychology, female fiction, crime fiction and noir, non-fiction, history and self help.

#### Il Caduceo Agenzia Letteraria di Marinella Magrì

Via G. Mazzini, 72/3 - 16031 Bogliasco (GE), Italy Phone: +39 339 2802814 marinella.magr@gmail.com Authors and publishing houses represented: Italian and foreign. Genre: fiction, non-fiction and special projects.

#### La Matita Rossa di Rossella Monaco

Via Caffi, 7 - 24040 Boltiere (BG), Italy Phone: +39 375 534 2326 agenzia@lamatitarossa.it www.lamatitarossa.it

Authors and publishing houses represented: Italian, North-American, South-American, Australian, UK, European authors. Genre: commercial and literary fiction and non-fiction, up-market.

#### Laura Ceccacci Agency Srl laura@lauraceccacciagency.com

www.lauraceccacciagency.com Genre: fiction.

#### Loredana Rotundo Literary Agency

Via Sant'Angelo, 3 - 20037 Paderno Dugnano (MI), Italy Phone: +39 02 99041699 Fax: +39 02 91089084 info@lrliteraryagency.com www.lrliteraryagency.com Authors and publishing houses represented: Italian authors in Italy and abroad, foreign authors and foreign publishing houses in Italy. Genre: fiction, general fiction, literature

fiction, YA crossover, women fiction, crime fiction, thriller, noir, historical.

#### MalaTesta Lit. Ag.

Via Ampère, 61/A - 20131 Milano, Italy info@agenziamalatesta.com www.agenziamalatesta.com

Authors and publishing houses represented: list of Italian authors in Italy and abroad and translation and cinema rights for NN Editore, Neri Pozza, Newton Compton. Genre: literary fiction and upmarket fiction.

#### Meucci Agency

Via Pietro Colletta, 10 - 20135 Milano, Italy Phone: +39 328 3427679 silvia@meucciagency.com **Authors and publishing houses represented:** list of own Italian and Spanish authors all over the world, scouted directed by the Agency. Co-agent in Italy for several Spanish Agencies and publishing houses. **Genre:** fiction, non fiction, essay and young adult.

#### MIA Milan Illustrations Agency Sarl

Batteries les Metairies, 2204 - Chemin Des Esserts 59, CH-1936 Verbier (VS) - Switzerland Phone: +39 0041 796798100 info@milan-illustrations.ch www.milan-illustrations.com **Genre:** the most representative Italian illustrators.

#### Nabu International Literary Agency

Via San Romano, 60 - 50135 Firenze, Italy Phone: +39 055 697773 brunelli@nabu.it www.nabu.it

#### Natoli Stefan & Oliva Agenzia Letteraria

Corso Plebisciti, 12 - 20129 Milano, Italy Phone: +39 02 70001645 Fax: +39 02 70001645 natoli.oliva@natoli.191.it

Authors and publishing houses represented: Italian and foreign worldwide representation (submission only after previous e-mail or phone contact).

Genre: all.

#### Otago Literary Agency

Via Sant'Apollonia, 25 - 40126 Bologna, Italy Phone: +39 051 0336342 Fax: +39 051 0336342 info@otago.it www.otago.it

Authors and publishing houses represented: Italian authors and Italian publishers worldwide, foreign agencies and publishers in Italy. Genre: fiction (literary, commercial, up-market and young adult); general non-fiction; children's books.

#### Parole Filanti – Officina editoriale – Literary Services

Via Scrivia, 6/b - 47838 Riccione (RN), Italy Phone: +39 393 9482208 info@parolefilanti.it www.parolefilanti.it **Authors and publishing houses represented:** 

authors and publishing companies from Italy. **Genre:** all (fiction and non-fiction).

#### Pastrengo Agenzia Letteraria

Piazzale Carlo Archinto, 1 - 20159 Milano, Italy agenzia@pastrengolit.com www.pastrengolit.com

Authors and publishing houses represented: Italian authors in Italy and abroad. Genre: literary fiction, upmarket fiction, crime fiction and noir, YA, YA crossover,

children books, general non-fiction.

### Piergiorgio Nicolazzini Literary Agency (PNLA)

Via G.B. Moroni, 22 - 20146 Milano, Italy Phone: +39 02 83420192 info@pnla.it

www.pnla.it

Authors and publishing houses represented: Italian, US, UK, Chinese, French, German. Genre: commercial and literary fiction, non-fiction.

#### r.vivian literary agency

Piazzale Mazzini, 43 - 35137 Padova, Italy Phone: +39 04 98761273 rt.vivian@gmail.com rvivianliteraryagency.com

Authors and publishing houses represented: we represent Italian authors, among others: Valentina Duranti, Salvatore Falzano, David Fivoli, Gewen Florio, Margherita Giacobino, Gilda Policastro, Enrico Remmert, Simone Salomoni, Alka Saraogi, Gianmarco Soldi, Giorgia Tribuiani, Dario Voltolini. Foreign partners: ARA Publishers, The Fielding Agency, The Permnent Press

**Genre:** literay fiction, Fiction and non-fiction and Juvenail Literature.

#### Silvia Vassena @ Milano

info@silviavassenamilano.com skype: silviaacoma www.silviavassenamilano.com **Genre:** human sciences, art, illustrated titles and quality children's books.

#### **Studio Grimorio**

Via Libia, 64 - 40138 Bologna, Italy. Phone: +39 051 716 2020 Fax: +39 051 716 2020 Mobile: +39 329.2267452 info@grimorio.it www.grimorio.it www.facebook.com/studiogrimorio **Authors and publishing houses represented:** 

Italian, Spanish, Faroese, Icelandic, Argentinian, Peruvian, Brazilian, Uruguayan and more. **Genre:** literary fiction, non fiction, young adult, illustrated children's books.

#### Susanna Zevi Agenzia Letteraria

Via Appiani, 19 - 20121 Milano, Italy Phone: +39 02 6570863 Fax: +39 02 6570915 susanna@szevi.it office@szevi.it **Authors and publishing houses represented:** International publishers and agents in Italy, and individual authors world-wide. **Genre:** all.

#### Tempi irregolari di Stefano Bisacchi

Via Cappuccini 3 - 34170 Gorizia, Italy Phone: +39 0481 550624 Fax: +39 0481 550624 Mobile +39 3662344043 stefano@tempirregolari.it www.tempirregolari.com

Authors and publishing houses represented: Balkans authors worldwide; Italian and foreign publishing houses all over the world or in selected territories in Eastern and North-Eastern Europe and Russia. Co-agent in Italy and Eastern European for several agencies.

**Genre:** fiction, non fiction, essay, children's picture books.

#### The Italian Literary Agency

Via de Amicis 53 - 20123 Milano, Italy Phone: +39 02 865445 / 861572 info@italianliterary.com www.italianliterary.com **Authors and publishing houses represented:** Italian authors and international agencies and publishers. **Genre:** all.

#### Vicki Satlow Literary Agency

Via Cenisio, 16 - 20145 Milano, Italy Phone: + 39 02 48015553 Fax: +39 02 91390742 vicki@vickisatlow.com

Authors and publishing houses represented: authors: Susanna Tamaro, Rosella Postorino, Chiara Parenti, Paola Peretti, Simona Sparaco, Pedro Chagas Freitas, Roberta De Falco, Evita Greco, Viola Di Grado, Haim Shapira; international agencies and publishers: Other Press USA, Don Congdon USA, Watkins UK, Boldwood books UK, Levine Greenberg Rostan Literary Agency, Sarah Lazin Literary Agency, Brick house, Marianne Gunn O'Connor, Neil Gudovich. **Genre:** fiction, non-fiction.

#### Walkabout Literary Agency

Via Ruffini, 2a - 00195 Roma, Italy +39 339 8857842 fiammettabiancatelli@gmail.com info@walkaboutliteraryagency.com; www.walkaboutliteraryagency.com Authors and publishing houses represented: Walkabout Lit. Ag. was established in 2014 and since then has been successfully operating in the fields of book publishing and translation rights sales, Film/Tv licensing. We are proud to represent various leading Italian writers as Pino Cacucci, Rosa Ventrella, Piero Trellini, Francesco Fioretti, Simona Baldelli, Giulia Corsalini, Francesco Caringella, Angelo Ferracuti, Fioly Bocca etc. and foreign writers as Ersi Sotiropoulos and Mariana Campoamor, as well as some new and talented voices as Paolo Casadio, Federica Sgaggio, Silvia Ciompi, Luciana Ciliento and Carola Benedetto. The Agency is based in Rome, Italy.

**Genre:** WLA represents authors from all around the world in the fields of literary and commercial fiction, among them crime, thriller and legal fiction, women's fiction, historical fiction, children fiction, young adult and general non-fiction and memoir.

#### West Egg editing

Via Cilicia, 15 - 00179 Roma, Italy Phone: +39 333 2667209 info@westegg.it www.westegg.it Authors and publishing houses represented:

#### Italian authors.

**Genre:** commercial and literary fiction, non-fiction, YA crossover, female fiction, crime fiction and noir, history, medicine and self-help.

Più libri Più Liberi (Rome)

Minte

XXXX

1.

AN LEVE

LIBRI PIÙ IBER

PIÙ EMOZION

PIU LETTURA

### **Italy: Image archives**

#### Alinari Archives

Largo Fratelli Alinari, 15 - 50123 Firenze, Italy Phone: +39 055 2395239 Fax: +39 055 2395234 fototeca@alinari.it www.alinariarchives.it Alinari is the oldest firm in the world working in the field of photography, image and communication. It was successfully founded in Florence in 1852 by Fratelli Alinari: Leopoldo, Giuseppe and Romualdo. Since then Alinari Archives

and Romualdo. Since then Alinari Archives kept continuously growing through the acquisition of other historical archives and collections and new campaigns of colour photographs. Nowadays the Archives and the Photographic Collections preserve a number of about 5,500,000 historical and contemporary pictures, ranging from vintage prints and glass plate negatives to film, fotocolors and digital images. The Alinari Photographic Library can be mentioned as one of the main source for iconographic and photographic documentation. Over 350,000 photos of this outstanding collection are available on-line as high resolution at www. alinariarchives.it. The Alinari aim is to spread out its cultural heritage through many different activities and projects such as rights management, exhibition, publishing, educational, digital products and events, technological research applied to images.

#### Archivio Fotografico Scala/Scala Picture Library

Scala Group SpA Via Chiantigiana, 62/I - 50012 Bagno a Ripoli (FI), Italy Phone: +39 055 6233200 Fax: +39 055 641124 firenze@scalarchives.com www.scalarchives.it www.scalabooks.com Scala Archives owns one of the most important

fine art picture libraries worldwide and is the official – if not exclusive – agent of the world's main museums. It has become a global brand, thanks to its state-of-the-art photographs allowing crisp details cropping, its expert colour correction, its expert copyright clearance services and the historical-artistic culture of Scala's knowledgeable staff.

Up-to-date and often hard to find images of the Italian heritage and of the contemporary USA art scene are at the core of its stunning image bank, which boasts millions of works from all ages to all kinds of art, in Europe, the USA, Russia, the Middle and Far East, Africa etc. Additional categories such as Cinema, Historical Photography, museum Footage are now available, and new strategic partners include the Creative Center of Photography with its iconic B&W Photographs, the Whitney Museum of American Art, and De Agostini Picture Library (managed under the NPL brand). Scala is also an experienced art and cultural tourism publisher since the early 70's and proposes outstanding multi-language guides to cities of art and to many leading museums, as well as great artists, monographs and lavish coffee table books.

#### Effigie Literary Photo Agency

Via Vallazze, 115 - 20131 Milano, Italy (sede operativa: Via Abruzzo, 7 - 27100 Pavia, Italy) Phone: +39 0382 1750035 Fax: +39 0382 560078 Skype: effigie.sas effigies@effigie.com www.effigie.com Effigie is a photo-journalist agency specialized in portraits of Italian and foreign writers. With an archive of over 200,000 images, for over a decade it has been the reference point for the cultural pages of many national papers.

#### Mondadori Portfolio

Via Mondadori 1 - 20090 Segrate (MI) Italy Phone: 02 75422307 Fax: 02 75422494 info@mondadoriportfolio.com www.mondadoriportfolio.com Over one hundred years, a collection of more than 4 million images. Mondadori Group opens its own photographic archives to the image specialists through Mondadori Portfolio: unpublished shots and exclusive XX century's reportages about Italian history and style through characters, events and art.

Mondadori Portfolio agency springs from the recovery of the historical photographic archives of the most relevant Mondadori magazines such as: Epoca, Grazia, Tempo, Panorama. Moreover the agency includes the experience of Mondadori Electa archive dedicated to fine arts, with exclusive full-size details of many well known masterpieces. The photographical heritage of the agency is enriched by significant international collections that support the development of any refined projects, ranging from art to history, from cinema to fashion, from music to literature and daily events. Through partner agencies like AKG-Images, Album, Agefotostock, Everett Collection, Sipa Usa, we can lead you in a tour rich of suggestions through a highly qualified selection of images.

#### SIME srl

Viale XXIV Maggio 120 - 31015 Conegliano (TV), Italy Phone: +39 0438 402581 Fax: +39 0438 408630 Publishing house: info@simebooks.com www.simebooks.com Photo Agency: support@simephoto.com www.simephoto.com The story of a Photo Agency that becomes a

publishing house. SIME Books is a publishing house specialized in editorial products for the travel and tourism, cookery, journal and children's sectors. Our books are all designed to dazzle the reader with the beauties of landscape, food, drink and culture.

The Simebooks concept was the brainchild of photographer Giovanni Simeone, the founder of the Simephoto Agency, a photo library dedicated to quality travel stock photography.

Our crisply edited, exclusive collection of travel images contains landscape, cityscape, food & drink, lifestyle and nature photography.For more information about our work, any of our photographers, special uses, a custom image search, or a specific picture for your project, please visit our website www.simephoto.com DREN 56<sup>th</sup> edition Staging children Content

G

1-4 April 2019 Bologna Italy

It Isna

RUDE

Bologna Children's Book Fair

D

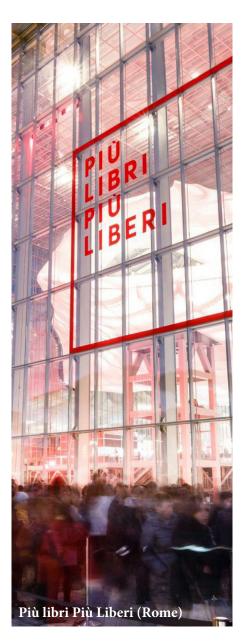
### **New Italian Books**

The *newitalianbooks.it* is a digital platform that has been created to make the Italian publishing world more relevant internationally by enhancing its visibility in foreign markets, also by exploiting the network of Italian institutions abroad.

This bilingual website (Italian & English) provides detailed information on the latest Italian publications through a series of fact sheets provided directly by the publishers themselves. Each fact sheet contains a brief description of the work, together with a short extract (in both Italian and translation), a biography of the author and the contact details of whoever holds the rights of the work for translation.

*newitalianbooks.it* also provides information on both Italian and European programmes in support of translations, lists of publishers, agents and translators, and a calendar of events of the Italian publishing world. In addition to this wealth of information, the website also contains interviews with leading figures from the world of books, articles on foreign publishers of Italian works and an in-depth look at translations of Italian authors all over the world.

*newitalianbooks.it* is promoted by the Istituto della Enciclopedia Italiana Treccani, with the support of the Italian Ministry of Foreign Affairs and International Cooperation and the Italian Centre for Books and Reading (Ministry of Cultural Heritage and Activities and Tourism), in collaboration also with the Italian Publishers Association.



### Publishers of Italian books abroad

#### **Europa Editions**

214 West 29th St., Suite 1003 - New York NY 10001, USA Phone: +1 212 868 6844 info@europaeditions.com www.europaeditions.com

Europa Editions was founded in 2005 by Sandro Ferri and Sandra Ozzola Ferri, who are also the owner-publishers of Rome-based Edizioni E/O. Europa Editions brings fresh voices to the American and English market and publishes quality English editions of international literature by enlisting some of the best translators in the business. The appearance is distinct, incorporating both European and USA jacket design. Europa Editions is distributed by Ingram/PGW in North America. In the UK and Ireland, distribution is handled by Turnaround Publisher Services. Europa Editions has offices in New York, London, and Rome.

Category: publishing.

**Publishing segment:** international fiction and non-fiction.

#### Serena Libri

Vossiusstraat, 21 - 1071 AD Amsterdam, Netherlands Phone: +31 20 664 24 26 info@serenalibri.nl www.serenalibri.nl

Serena Libri is a small publishing house founded in 1997 by Annaserena Ferruzzi to present Italian literature to Dutch and Flamish readers, from the 1950s up to the present day, including well-known authors and young first-time writers. A great fan of detective fiction, in 1999 Annasere¬na Ferruzzi initiated a series of thrillers with La voce del violino by Andrea Camilleri and, at the same time, the debut novel of a very young writ¬er, Alessandro Perissinotto.

So far Annaserena Ferruzzi has published 41 thrillers and 46 novels, among which a volume

of short stories by 20 young Italian authors, writ¬ten about their hometown at the request of the publisher. This panorama of young generation writers has received a lot of favorable reviews.

An important presence in the catalogus of Serena Libri is that of Andrea Camilleri, the celebrated author of the Montalbano series, who passed away in 2019. This July, on the anniverary of his death, Serena Libri publishes a revised edition of his La luna di carta.

Category: publishing.

Publishing segment: Italian fiction.

Salone Internazionale del Libro (Turin)

16

FHOUSAND

L'IMPERO

1

Cucchiaio Azzurro

11

1 - 1 - 1

11

es

BRIAN

LIBRO ANORE

8

EDIZION

A CLARKE

11

I III I III

EEN

B

-

F

H

MILLING AND IN ST

1

### **Foreign distributors**

#### Albania

#### Adrion Books

Naim Frasheri. no. 4 - Tirana Phone: +355 422 40018 / 42421108 Fax: +355 4223 5242 sales@adrionltd.com www.facebook.com/adrionltd **Company Profile:** bookshop. **Market coverage:** Albania.

#### Argentina

#### Joyce, Proust & Co

Tucuman 1545 1° "A" - 1050 Buenos Aires Phone: + 54 11 4371 3849 / 3977 Fax: +54 11 4371 3849 info@joyceproust.com.ar www.joyceproust.com.ar

**Company Profile:** Joyce, Proust & Co. is an import bookshop born in 1988 with the aim to offer the best English and French literature. Over the years its activity has expanded and now it focuses on books for reading and learning Italian, Portuguese and English, as well as audio, video and CD-rom items.

Market coverage: Argentina.

Publishing segment: language books.

#### Belgium

#### Piola Libri

66-68 rue Franklin, B - 1000 Bruxelles Phone: +32 0 2 7369391 info@piolalibri.be www.piolalibri.be

**Company Profile:** an independent, young and diverse place for literary and gastronomic escapes, a spot in Brussels for those who want to discover the Italian culture. Books of various genres by Italian authors from both contemporary and classic literature, a rich kid's section, DVDs, wines and foodstuffs refined for the lunch break or after-work aperitif, art expos, concerts and events. **Publishing segment:** all.

#### Brazil

#### Nova Livraria Leonardo da Vinci

Avenida Rio Branco 185 - Lojas 2/3/9 -20045-900 Rio de Janeiro Phone: +55 21 25332237 Fax: +55 21 25331277 contacto@leonardodavinci.com.br www.clubedavinci.com **Company Profile:** since 1952 this inter- national bookshop imports books from the US, France, UK and Italy. **Market coverage:** Brazil. **Publishing segment:** all.

#### SBS - Special Book Services

Rua Agostinho Cantu, 155 - 05501-010 São Paulo Phone: +55 011 38194001 Fax: +55 011 38195001 butanta@sbs.com.br www.sbs.com.br Company Profile: founded in 1885 in Brazil

**Company Profile:** founded in 1885 in Brazil, SBS is a distributor and bookseller specialized in foreign language books. It has bookshop chains in Latin America with 44 points of sale.

Market coverage: Brazil, Peru, Chile, Argentina. Publishing segment: all.

#### Bulgaria

#### Colibri

36 rue Ivan Vazov - 1000 Sofia Phone: +359 2 98748 10 colibri@colibri.bg www.colibri.bg

**Company Profile:** publishing house and bookshops in Sofia. Since 1992 this publishing house is a direct importer of books from

France, Spain and Italy.

Market coverage: Bulgaria.

**Publishing segment:** fiction, dictionaries and learning aids, art books, books for children.

#### China

#### China International Book Trading Corporation

35 Chegongzhuang Xilu - Beijing 100048 Phone: +86 10 68433186 Fax: +86 10.68412048 ts2@mail.cibtc.com.cn www.cibtc.com.cn

**Company Profile:** founded 1 December 1949, China International Book Trading Corporation, known as Guoji Shudian, is part of the China International Publishing Group and is one of China's leading professional firms dealing with publication import and export. **Market coverage:** global.

**Publishing segment:** textbooks, STM, academic, fiction, non-fiction, language books, newspapers, periodicals, e-magazine, database, MARC service, etc.

#### Croatia

#### Dominović

Trnjanska 54 a, p.p. 555 - 10001 Zagreb Phone: +385 1 6115949 Fax: +385 1 6114240 dominovic@dominovic.hr www.dominovic.hr

**Company Profile:** Dominović supplies, distributes and sells Italian books and periodicals as well as exports Croatian books and periodicals for Italian market.

Market coverage: Croatia, EU countries, rest of the world

**Publishing segment:** dictionaries, history, art, nautical books and charts.

#### V.B.Z. Ltd. Trade Publishing

Dracevicka 12 - 10010 Zagreb Phone:+385 1 6235 419 Fax:+385 1 6235 418 info@vbz.hr www.vbz.hr

**Company Profile:** one of the leading Croatian book importers and wholesalers based in Croatia with subsidiaries in Slovenia and Bosnia Herzegovina.

Market coverage: Croatia, Slovenia, Bosnia Herzegovina.

Publishing segment: all.

#### **Czech Republic**

#### Megabooks CZ, s.r.o.

Trebohosticka 2283/2 - 10000 Prague Phone: +420 272 123190-3 Fax: +420 272 123194 akadavy@megabooks.cz www.megabooks.cz

**Company Profile:** Mega Books International has been importing and distributing foreign literature in the Czech Republic since November 1992.

Market coverage: Czech Republic.

**Publishing segment:** language books, reference, fiction, children books, academic, school books.

#### Denmark

#### Italien Information Service A/S

Tranebærkæret 9 - 8220 Brabrand Phone: +45 8626 1666 Fax: +45 8626 2227 italien@iis.dk www.iis.dk

**Company Profile:** Italien Information Service A/S is a travel agency specialized in Italian destinations. It also distributes Italian books, films and multimedia.

**Market coverage:** Denmark and Northern Europe.

**Publishing segment:** language books, travel books, cookbooks.

#### Germany

**A Livraria** Torstr.159, 10115 Berlin Phone: +49 030 280 95519 www.alivraria.de **Company Profile:** A Livraria imports books directly from Italy, Portugal and Brazil and send all over the world. **Market coverage:** all over the world. **Publishing segment:** all.

#### GVA - Gemeinsame Verlagsauslieferung

Göttingen GmbH & Co. KG Postfach 2021 - 37010 Göttingen Phone: +49 0551 384200-0 Fax: +49 0551 384200-10 info@gva-verlage.de rabe@gva-verlage.de www.gva-verlage.de

**Company Profile:** GVA provides distribution and marketing services to small and independent publishers, provided they have a reliable and continuous editorial program (over 200 publishers distributed).

Market coverage: Germany, Austria, German-speaking Switzerland.

**Publishing segment:** fiction, non-fiction, art books and illustrated books.

#### ItalLIBRI

Nordendstr, 19 - D-80799 München Phone: +49 089 272 99441 Fax +49 089 272 99442 info@itallibri.de **Company Profile:** ItalLIBRI is an talian bookshop in Munich specialized in Italian books of any type and DVD. **Market coverage:** Germany. **Publishing segment:** all.

#### Hungary

#### Prospero's Books

Weiner Leó u. 20 - 1066 Budapest Phone: +36 01 3028444 Fax: +36 01 3028410 prospero@prospero.hu www.prospero.hu **Company Profile:** Prospero's Books is the leading importer of professional and academic books in Hungary.

Market coverage: Hungary.



#### SpeedUp Ltd, Publications Import Agency

Cházár András u. 18. - 1146 Budapest Phone: +36 01 4221979 Fax: +36 01 4221980 speedup@speedup.hu

**Company Profile:** SpeedUp Ltd. was established in 1990 with the aim of importing professional literature mainly for institutional clients, for academic library networks, for medical libraries and technical libraries of big industrial companies.

Market coverage: Hungary. Publishing segment: STM, academic.

#### Japan

#### Bunryu Co., Ltd.

704 Heiwa Sogo Bldg., 1-33-6, Takatanobaba, Shinjuku-ku, Tokyo Phone: +81 03 3208 5445 Fax: +81 03 3208 5863 book@bunryu.co.jp **Company Profile:** bookshop of new and antique Italian books. **Market coverage:** Japan. **Publishing segment:** Italian books.

#### Mexico

#### Casa del libro

Barranca del Muerto 41 Col. Florida - 01030 Álvaro Obregón Phone: +52 56 622948 - 5662 5217 Fax: +52 56 627834 ventas@casadelibro.com.mx www.casadelibro.com.mx

**Company Profile:** Casa del libro is the most important bookshop chain in the Latin world, with the head office in Spain. Since 1995 it has been a part of Grupo Planeta and in 1996 inaugurated its virtual bookshop. **Market coverage:** Latin America. **Publishing segment:** all.

#### Libreria Morgana

Colima 143-A, Col. Roma Norte - 06700 Ciudad de México Phone: +52 55 52075843 info@libreria-morgana.com www.libreria-morgana.com **Company Profile:** Libreria Morgana is a bookshop specialized in Italian books. **Market coverage:** Mexico. **Publishing segment:** all.

#### Poland

#### ABE Marketing - Books Department

Grzybowska 37A - 00-855 Warsaw Phone: +48 22 6540675 Fax: +48 22 6520767 info@abe.pl www.abe.pl

**Company Profile:** founded in 1990 A.B.E. Marketing specializes in importing and distributing mainly English-language scientific publications and exporting Polish books. **Market coverage:** Poland. **Publishing segment:** STM, academic.

#### International Publishing Services

31/37 Piekna St. - 00-677 Warsaw Phone: +48 22 6286089 Fax: +48 22 6217255 books@ips.com.pl www.ips.com.pl **Company Profile:** one of the most reliable companies specialized in books import and export.

#### Market coverage: Poland.

**Publishing segment:** STM, academic, fiction, art books.

#### Italicus - Libreria Italiana

ul. Kremerowska 11 - 30-198 Krakow Phone: +48 12 638 08 07 Fax: +48 12 638 08 07 italicus@italicus.com.pl www.italicus.com.pl

**Company Profile:** ITALICUS is an importer, distributor and Italian bookshop. We sell books in a traditional way in Krakow and also by our Website.

Market coverage: Poland. Publishing segment: Italian language handbooks, multimedia, dictionaries, literature, encyclopedias, thematic books.

#### Romania

#### **Prior Media Group Srl**

Str. Raspantiilor 32, Sector 2 - 020548 Bucuresti Phone: +40 72 2510133 / 21 2108908 Fax +40 21 2123561 office@prior.ro www.prior.ro

**Company Profile:** founded in 1994, its core business is the import and distribution of academic and educational books mainly in English but also publish textbooks for preuniversity and university stage.

Market coverage: Romania.

**Publishing segment:** reference, language books, educational and STM.

#### Russia

#### Jupiter Impex

Nalesny Per 4 - 105082 Moscow Phone: +7 499 261 34 72 / 499 263 06 90 import@jupiters.ru export@jupiters.ru **Market coverage:** Russia. **Publishing segment:** all.

#### **Slovak Republic**

#### Korrekt s.r.o.

Karloveska ulica 6/C - 84104 Bratislava Phone/Fax: +421 02 526 248 15 info@korrekt.sk korrekt@korrekt.sk www.korrekt.sk **Market coverage:** Slovak Republic. **Publishing segment:** language books.

#### Spain

#### SGEL

Avda.Valdeparra, 29 - 28108 Alcobendas, Madrid Phone: +34 91 657 69 02 Fax: +34 91 657 69 23 escauriaza.c@sgel.es www.sgel.es www.sgel.es/ele

**Company Profile:** distributor of books and periodicals in newsstands and bookshops. Sgel is the exclusive distributor in Spain for the following publishers: Hachette, Alma Edizioni, Heinle, Helbling, Lidel, Langenscheidt, etc. Besides, they are one of the most prestigious publishers of Spanish as a foreign language books.

Market coverage: Spain. Publishing segment: all.

#### Switzerland

#### Buchzentrum AG (BZ)

Industriestrasse Ost 10 - CH-4614 Hägendorf Tel. +41 062 209 27 22 Fax +41 062 209 27 60 derungs@buchzentrum.ch www.buchzentrum.ch **Company Profile:** Buchzentrum AG is the main book distributor in Switzerland (630 publishers distributed). **Market coverage:** Switzerland. **Publishing segment:** all.

#### **United Kingdom**

#### **Grant & Cutler at Foyles**

107 Charing Cross Rd - London WC2H 0DT Phone: +44 0207 440 3248 Fax: +44 0207 434 1574 Languages@foyles.co.uk grantandcutler@foyles.co.uk www.foyles.co.uk www.grantandcutler.com

**Company Profile:** Grant & Cutler was established in 1936 and is now the largest foreign-language bookseller in the UK. In March 2011 they merged with iconic UK bookseller Foyles and are now located in their flagship Charing Cross Road store. They specialise in French, German, Spanish, Italian, Portuguese and Russian, but cover all living languages, from Afrikaans to Zulu. They also carry substantial stocks in Arabic and in the Eastern European languages, particularly Polish.

Market coverage: United Kingdom.

**Publishing segment:** foreign language books. **The Italian Bookshop** 

123 Gloucester Road - London SW7 4TE

Phone: +44 20 7240 1634

Fax: +44 20 7370 3129

italian@esb.co.uk

www.italianbookshop.co.uk

**Company profile:** Italian bookshop in the centre of London specialized in Italian language and literature titles.

#### Market coverage: UK.

**Publishing segment:** all Italian books, in original language and translations plus books about Italy in English and Italian.

#### **United States**

#### D.A.P. Distributed Art Publishers, Inc.

155 Sixth Avenue, 2nd Floor - New York NY 10013 Phone: +1 800 338 2665 Fax: +1 800 478 3128 dap@dapinc.com www.artbook.com **Company Profile:** D.A.P. distributes a wide

selection of books, special editions, and rare publications from the best international publishers, museums, and cultural institutions worldwide.

**Market coverage:** USA, Canada, Central America, South America, Australia, Japan and Asia.

Publishing segment: art books.

#### Independent Publishers Group

Franklin Street N. 814 - Chicago IL 60610 Phone: +1 312 337 0747 Fax:+1 312 337 5985 frontdesk@ipgbook.com www.ipgbook.com

**Company Profile:** Independent Publishers Group was founded in 1971, the first organization specifically created for the purpose of representing titles from independent presses to the book trade.

Since its sales force covers the United States

and Canada, IPG requires the exclusive right to sell its distributed publishers' books in all formats to the North American book trade, which includes national and regional book wholesalers (including book wholesalers who supply nontraditional markets) and library wholesalers as well as independent retailers, chain stores, libraries, college stores, and electronic booksellers.

**Market coverage:** United States, Canada, Australia, New Zealand, South Africa, India, Great Britain.

Publishing segment: all.

TAL ATTERATION AND A STATE AND AND

T

1

1999348984888489

grand Hall 6

BONNIER

11 2

N

0000

### Indonesia

Indonesia

12<sup>th</sup> — 14<sup>th</sup> March, 2019

1

in the second se

BONNIE

Indonesia

17,000 Islands of Imagination Market Focus | The London Book Fair 2019

10. 4 6.

TT

411

1.

And and the second second

N.

DK

FRAN

2 21

300080000

### Italian bookshops abroad

#### Argentina

#### Libreria Dante Alighieri

Tucumán 1646 - C1050AAH Buenos Aires Phone: +54 11 43712480 (interno 133) libreria@dante.edu.ar www.dante.edu.ar

#### China

#### Libreria dell'Ice di Pechino

Pechino, 2 Sanlitun Dong Er Jie Phone: +86 10 6532 2187 iicpechino@esteri.it www.iicpechino.esteri.it

#### Belgium

#### Piola Libri

66-68 rue Franklin - B 1000 Bruxelles Phone: +32 02 7369391 info@piolalibri.be www.piolalibri.be

#### Bulgaria

#### Colibri

36 rue Ivan Vazov - 1000 Sofia Phone: +359 2 987 48 10 colibri@colibri.bg www.colibri.bg

#### Denmark

#### Italo Libri

Ved Klosteret 4, 2100 København Ø Phone: +45 61427976 italo.libri@gmail.com www.italolibri.dk

#### France

La libreria 89 Rue du Faubourg Poissoniere, 75009 Paris Phone: +33 01 4220694 www.libreria.fr

#### Librairie Italienne Tour de Babel

10. Rue du Roi de Sicilie - 75004 Paris Phone: +33 (0)1.42773240 tourdebabel@club-Internet.fr

#### Germany

#### ItalLIBRI

Nordendstr, 19 - D-80799 München Phone: +49 089 272 99441 info@itallibri.de www.itallibri.de

#### Libreria Dante Connection

Oranienstraße 165a - 10999 Berlin Phone: +49 030 615 7658 info@danteconnection.de www.danteconnection.de

#### Mondolibro - libreria italiana a Berlino

Torstr.159, 10115 Berlin Phone: +49 030 280 95519 info@mondolibro.de www.mondolibro.de

#### Luxembourg

Libreria Italiana 11, Rue St. Ulric - L-2651 Luxembourg Phone/Fax: +35 2 403421 www.libreriaitaliana.lu libreria@libreriaitaliana.lu

#### Messico

Libreria Morgana Colima 143-A - 06700 Ciudad de México Phone: +52 55 52075843 info@libreria-morgana.com www.libreria-morgana.com

#### Poland

#### Italicus

ul. Kremerowska 11 - 31 130 Krakow Phone: +48 12 638 08 07 italicus@italicus.com.pl www.italicus.com.pl

#### Spagna

#### La piccola

Plaça Sant Vicenç de Sarrià, 2 - 08017 Barcelona Phone: 93 025 55 98 info@lapiccola.cat www.lapiccola.cat

#### Libreria italiana

Calle Modesto Lafuente, 47 - 28003 Madrid Phone: 915 330 611 italiana@libreriaitaliana.es www.libreriaitaliana.es

#### Libreria Le Nuvole

Carrer de Sant Lluís, 11 - Barcelona Phone: 93 17 66 401 librerialenuvole@gmail.com www.libreriaitalianalenuvole.com

#### Switzerland

#### La Libreria del Tempo

Via San Gottardo 156 - 6942 Savosa Phone: +41 91 968 12 02 tempobooks@lalibreriadeltempo.com www.lalibreriadeltempo.com

#### Libreria al ponte

Via Lavizzari 25 - 6850 Mendrisio Phone: +41 91 646 74 37 libreriaalponte@bluewin.ch www.libreriaalponte.ch

#### Libreria Cartoleria Locarnese

Piazza Grande 32 - 6600 Locarno Phone: +41 91 751 93 57 libreria.locarnese@ticino.com www.libreria-locarnese.ch

#### Libreria Casagrande

Viale Stazione 1/Galleria Benedettini - 6500 Bellinzona Phone: +41 91 825 18 88 info@libreriacasagrande.ch www.libreriacasagrande.ch

#### Libreria dei ragazzi

Via Gismonda 9 - 6850 Mendrisio Phone: 091 6463983 libreriadeiragazzi@bluewin.ch www.libreriadeiragazzi.ch

#### Libreria Il Segnalibro

Via Pioda, 5 - 6900 Lugano Phone: +41 91 922 22 25 info@segnalibro.ch www.segnalibro.ch

#### Voltapagina Libreria

Via Canova 16 - 6901 Lugano Phone: +41 91 924 06 60 libreria@voltapagina.ch www.voltapagina.ch

#### UK

#### The Italian Bookshop

123 Gloucester Road - London SW7 4TE Phone: +44 20 7240 1634 italian@esb.co.uk www.italianbookshop.co.uk

### Most important Italian book fairs

#### **Bologna Children's Book Fair**

For 57 years Bologna Children's Book Fair (BCBF) has been the event in the children's publishing industry. Over 1,500 exhibitors and around 30,000 professional visitors from about 80 countries flock to the event each spring to experience the world of children's books, illustration and multimedia content. BCBF is much more than just a trade fair, both a vibrant business hub and a creative workshop space. The fair has succeeded in bringing together a unique and diverse global audience and is now an unmissable show where everyone can explore the changing and multi-layered children's publishing landscape led by the printed book. Every year the fair organises numerous awards, given to publishers, authors, illustrators, developers and book designers such as the BolognaRagazzi Awards and the BOP - Bologna Prize for the Best Children's Publishers of the Year. Winning one of the prizes or gaining a special mention means extraordinary visibility for a title in the publishing world, leading to the sale of rights in many countries. A major BCBF highlight, the Illustrators Exhibition is a unique international showcase of artists from different countries offering illustrators tangible professional opportunities. As BCBF is always up with the latest trends, it has introduced this year a brand-new focus on comics, one of the fastest growing segments in the publishing industry. To this exciting medium BCBF dedicates now a collective exhibition area (Comics Corner), a permanent category of the BolognaRagazzi Award and a series of international conferences that provide a deep dive into this topic from different perspectives. In 2020, responding to Covid-19 challenges, BCBF launched the BCBF Online Special Edition: four days of online business and creative events. Over 60,000 visitors attended this online edition (75% of non-Italians) with over 400,000 page views. On this occasion, the fair unveiled the Global Rights Exchange - a digital hub for rights trading powered by PubMatch - a service that is going to be permanent and constantly enhanced in order to adapt to exhibitors' needs. The BCBF Online Special Edition also offered an extensive digital programme of webinars, conferences, interviews, award ceremonies and online opportunities for illustrators that will continue to enrich the fair's programme in the future. Among these: BCBF Galleries, the brand new platform for book and art exhibitions, and a new exclusive blog, Fairtales, offering continuously updated information on BCBF activities across the world. And that's not all, in the next few months BCBF will be putting on many other initiatives looking forward to welcoming back to Bologna the international community of children's book professionals from 12 to 15 April 2021.





#### Più Libri Più Liberi (Rome)

The first fair dedicated to small and medium sized publishers, Più libri più liberi (also known as Rome Book Fair) conveys its message directly through its name: more books for more freedom. Every year more than 100,000 people visit the 5-days fair – which takes place at La Nuvola, the New Congress Center in Rome. Più libri più liberi has established itself as one of the most beloved fairs in Italy, both by publishers and readers. Being held on the first weekend of December, it is also a remarkable occasion to start shopping for Christmas presents, a fact that obviously has a positive financial outcome for participating publishers. One of the peculiarities of the fair is also its attention to professional visitors. Although it is indeed a generalist fair, the professional venue has acquired more and more importance throughout the years. Since 2018 the Right Centre, an innovative space created to promote the cooperation between both foreign and Italian publishers and literary agents, gave the fair a more international profile, with an Invitation Program and a Fellowship Program focused on a specific literary category. This Program has helped many publishers creating relations that blossomed into useful collaborations and a continuous rights trade. Other important parts of the fair are its general program, which always brings major authors and intellectuals to speak in front of interested crowds of readers, and its professional program, focused on bringing necessary knowledge to publishers. The fair also devotes a space to young people: they have the chance to participate to a literary competition and to attend laboratories and events designed for them. Due to Covid-19 emergency, the 2020 edition of the fair has been cancelled.

While awaiting a fully fledged relaunch in 2021, once again in the splendid Fuksas' Cloud, at the Eur, the AIE has joined *Insieme - lettori, autori, editori*, a book festival promoted by Roma Capitale, the Lazio Region and the Centre for books and reading (Cepell), in Rome from 1 to 4 October 2020.

#### Salone Internazionale del libro (Turin)

Salone Internazionale del Libro di Torino (SalTo) is the first and largest fair of Italian publishing. Every year, in May, the whole publishing world, from the largest publishing groups to the independent ones, takes part in the fair, involving writers, booksellers, librarians, agents, illustrators and translators. Responding to Covid-19 challenges, in May 2020 the Salone offered its public a special digital edition: the Salone Extra. In four days, 140 guests from all over the world had more than 60 meetings, naturally through streaming (the contents were watched in total for more than 64,000 minutes). More than 200 bookstores throughout Italy joined the SalTo in Libreria initiative simultaneously and 360 "restart books" were reported by publishers who would have been present at the event, ideally participating with the covers of the titles by means of which they will be aiming for a recovery. The digital experience of the Salone also generated a summer spin-off, the SalTo Notte, streamed through the fair's website and channels late at night on Tuesdays. Since its first edition, the fair hosted writers who made the history of the literature, thus becoming an international festival of culture with editorial presentations, conferences, appointments, debates, performances, speakers and guests from all over the world featuring 1,200 events, 2,000 guests and 40 rooms for conferences every year. SalTo Rights Centre is a unique professional occasion for publishing rights sale: it facilitates meetings between professionals of the editorial world, through the exchange of rights - publishing, translation and film and tv series production. It is the international heart of the fair. It involves publishers and agents from 40 countries of the world who organize 3,500 one-to-one meetings. SalTo Diventi is an important educational project for the promotion of books and reading among young readers. It is entirely reserved to new generations and characterised by a cultural program, rich in meetings with important guests, free laboratories, bookstores and plays. SalTo Pro, meant for professionals of the publishing sector, it offers round tables, case history, courses for people interested in working in publishing, personal meetings and tailored advice.





#### **AIE - Italian Publishers Association**

The Italian Publishers Association (AIE) is the trade association of publishers of books, journals and digital publishing products operating in Italy. Main goals of the Association are advocating publishers'interest, fostering professional development in the publishing sector and promoting books, readership and copyright.

> Head office Corso di Porta Romana, 108 – 20122 Milan Telephone +39 02 89280800

> > Rome office Via Crescenzio, 19 – 00193 Rome Telephone +39 06 95222100

> > > www.aie.it info@aie.it

This guide presents most of the addresses and reference details of professionals in the publishing sector, for both Italian and foreign operators concerned with the import/export of books and publishing rights business. This is an accessible, useful tool for anyone looking for connections with the Italian publishing sector.

Prezzo: 5,99 €

